



## The Social Entrepreneur's Playbook: Pressure Test, Plan, Launch and Scale Your Social Enterprise (Paperback)

By Ian C MacMillan, James D Thompson

Wharton Digital Press, United States, 2013. Paperback. Book Condition: New. Expanded ed.. 213 x 140 mm. Language: English . Brand New Book. Available for the First Time: The Complete Social Entrepreneur's Playbook Covers all three phases of the start-up to scale-up process, developed with reader feedback from one of the more unusual ebook.experiments of the year ( ThinReads ) Wharton professor Ian C. MacMillan and Dr. James Thompson, director of the Wharton Social Entrepreneurship Program, provide a tough-love approach that significantly increases the likelihood of a successful social enterprise launch in the face of the high-uncertainty conditions typically encountered by social entrepreneurs. MacMillan and Thompson used their own systematic framework to publish The Social Entrepreneur's Playbook. To test the market, they offered the first phase in their start-up method (step 1) as a free ebook. Readers were invited to join The Social Entrepreneur's Advisory Group, and nearly 300 aspiring and active social entrepreneurs shared feedback that helped shape the complete edition of the book, which covers all three steps in the start-up to scale-up process. Based on this crowd-sourced feedback from readers of the free ebook and drawing on the authors more than 26 years combined experience...



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